

भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड) (Railway Board)

No. 2021/RS(G)/779/21

dated 13-12-2021

The General Managers, All Indian Railways/PUs, NF(C), CORE
DG/RDSO/Lucknow, NAIR/Vadodara,
PCAO, DMW/Patiala, COFMOW/NDLS,
CAO, WPO/Patna, RWP/ Bela.

Subject: Development of vendors


Ref: Railway Bd letter no 99/RS(G)/709/1/Pt dated 13-01-2015

The subject of development of vendors has been reviewed in Board. To give further impetus to the development efforts para 2 (ii) of the circular dated 13-01-2015 (ref above) is amended as follows-

Para 2 (ii)

| From | To |
|--|---|
| Where the rates received from new sources are lower than those applicable to approved sources and where new source are having potential for supply of quality material and are having infrastructure of plant and machinery and testing equipment. | Where the rates received from new sources are lower than those applicable to approved sources for regular order / suitable for bulk supply based on eligibility criteria where there is no approved list, and where new source are having potential for supply of quality material and are having infrastructure of plant and machinery and testing equipment. However, for the items where it is considered essential to go for placement of development orders on vendors whose received rates are higher than the rate applicable for approved sources for regular order/ suitable for bulk supply based on eligibility criteria where there is no approved list, such offers can also be considered for placement of developmental order(s). Reasonability of rates in such cases should be thoroughly assessed. |

This is issued with the concurrence of Finance Directorate of Railway Board.


(Chandan Kumar)
Director Railway Stores(IC)
Railway Board

No. 2021/RS(G)/779/21

dated 13-12-2021

1. PFAs, All Indian Railways & Production Units
2. The ADAI(Railways), New Delhi
3. The Directors of Audit, All Indian Railways


For Member Finance/Railways

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Chief Commissioner, Railway Safety, Lucknow

Zonal Railway Training Institute, Sukadia Circle, Udaipur

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All AMs, PEDs & Executive Directors of Railway Board



भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड) (Railway Board)

No. 2020/RS(G)/779/17

dated 16.12.2021

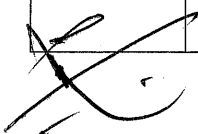
The General Managers, All Indian Railways/PUs, NF(C), CORE
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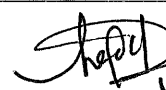
Subject: Amendment in e-RA policy to give impetus to Development of vendors

- Ref: i. Railway Bd letter no 2017/Trans/01/Policy/Pt-S dated 28.03.2018
ii. Railway Board letter No. 2019/RS(G)/779/2 dated 08.08.2019
iii. Railway Board Letter No. RS(M)/2011/EPS/01 Pt. dated 18.10.2019
iv Railway Board Letter No.99/RS(G)/709/1 Pt dated 13-01-2015
v. Railway Board Letter No.2021/RS(G)/779/21 dated 13.12.2021

In order to give further impetus to the development efforts of vendors, the following amendment is issued to e-RA policy-

| Para No. | From | To |
|-------------------|---|--|
| 2.2 a, Note ii | In case of Stores tenders, selection of vendors for Reverse Auction for developmental ordering: Offers Qualified for Development Order, with initial price offer lower than the highest initial price offer of a vendor Qualified for Bulk Order and selected for Reverse Auction after elimination, shall be allowed to participate in RA. | In case of Stores tenders, selection of vendors for Reverse Auction for developmental ordering: (1) Offers Qualified for Development Order, with initial price offer lower than the highest initial price offer of a vendor Qualified for Bulk Order and selected for Reverse Auction after elimination, shall be allowed to participate in RA. (2) However, for the items where it is considered essential to also consider the offers for placement of developmental order from vendors categorized as Qualified for Development Order, whose received rates are higher than the rate applicable for offers categorized as qualified for Bulk Order (ref para 2.1(b) (ii) of Board's |





16.12.21

| | | |
|--|--|--|
| | | <p>letter dated 28.03.2018(under ref (i) above), all bids categorized as Qualified for Developmental Order shall be allowed to participate in Reverse Auction.</p> <p>Suitable clause for applicability of one out of these two options for participation/elimination of vendors qualified for Development Order shall be mentioned in the tender.</p> |
|--|--|--|

Para 2(d) as under is added in Annexure A of the policy-

- d. *Declaration regarding eRA participation/elimination criteria for vendors categorized as Qualified for Development order for the purpose of eRA as per clause 2.2 (a)- Note (ii) of the policy and setting the matching option in eRA application.*

This is issued with the concurrence of Finance Directorate of Railway Board.


 (Chandan Kumar)
 Director Railway Stores(IC)
 Railway Board

No. 2020/RS(G)/779/17

Dated:16.12.2021

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